

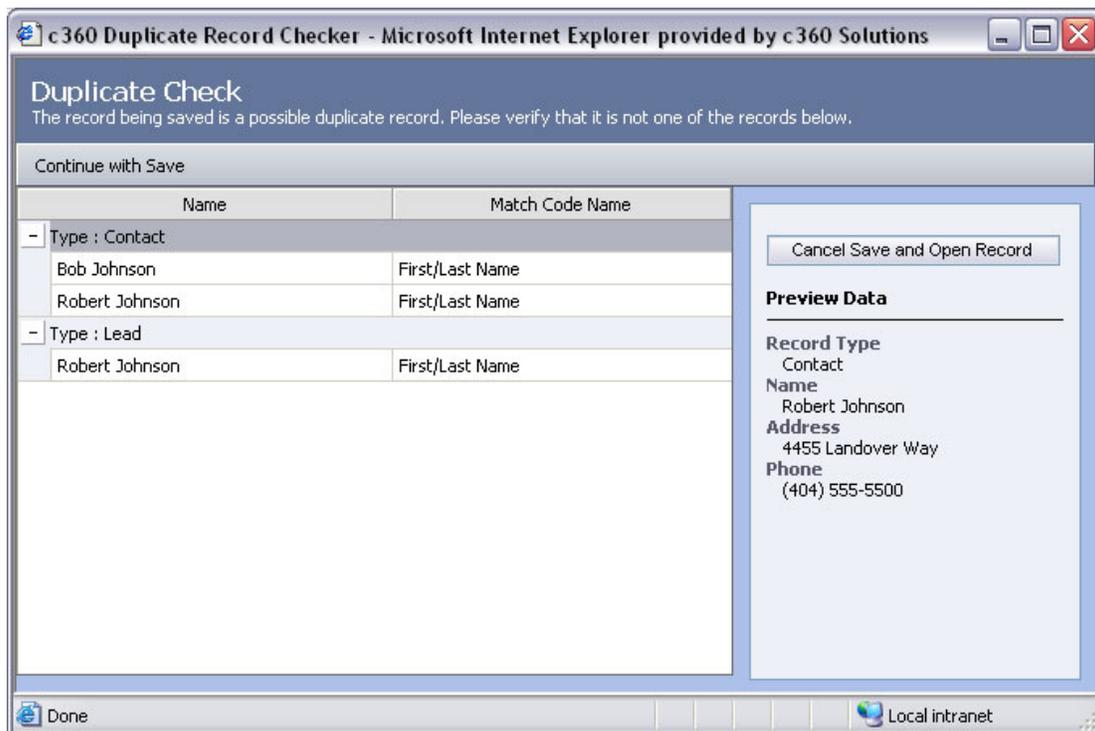


## c360 Solutions Duplicate Detection for Microsoft CRM 3.0

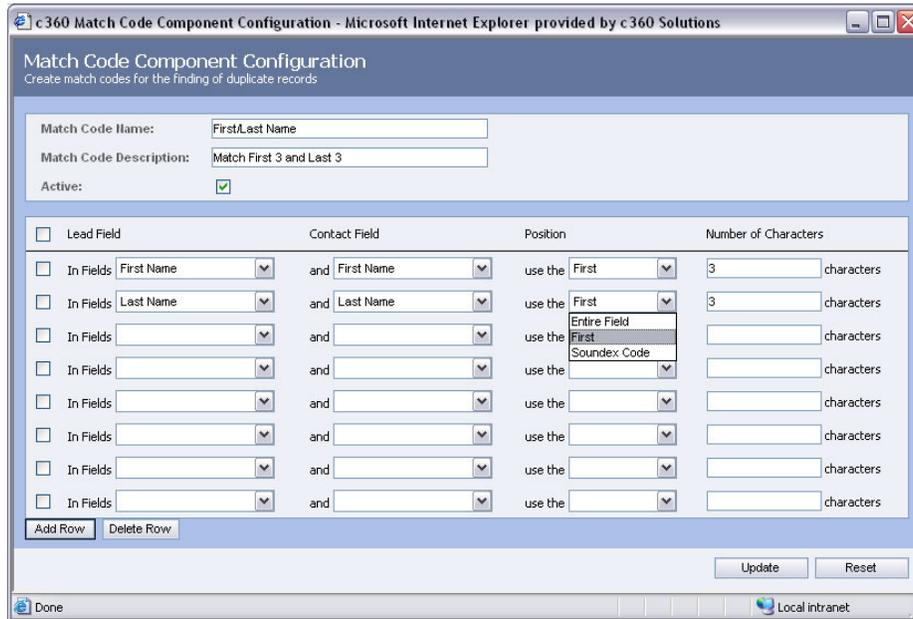
### Overview

c360 Solutions Duplicate Detection is a Microsoft CRM enhancement that notifies Microsoft CRM users when they are creating a Lead, Contact or Account record that appears to be a duplicate of an existing record. The features of Duplicate Detection are:

- Compares against Lead, Contact and Account records, using concept of 'individual' (i.e. Lead or Contact) and 'organizational' (i.e. Lead or Account) records to intelligently determine where duplicates exist
- Implements match code technology for rapid detection and display of potential duplicates as users are inserting and updating CRM records
- Allows administrators to define up to 5 match codes per record type (individual/organizational)
- Allows use of partial string, entire field and sound matching (Soundex) comparison options when configuring match codes
- Includes scheduled process for nightly detection of duplicates
- Includes a Potential Duplicates Queue where users can review potential duplicates that have been identified by the scheduled duplicate detection process



*When Lead or Contact records are inserted or updated Duplicate Detection checks for potential duplicates from within Lead and Contact records.*



**c360 Match Code Component Configuration** - Microsoft Internet Explorer provided by c360 Solutions

Match Code Component Configuration  
Create match codes for the finding of duplicate records

Match Code Name:

Match Code Description:

Active:

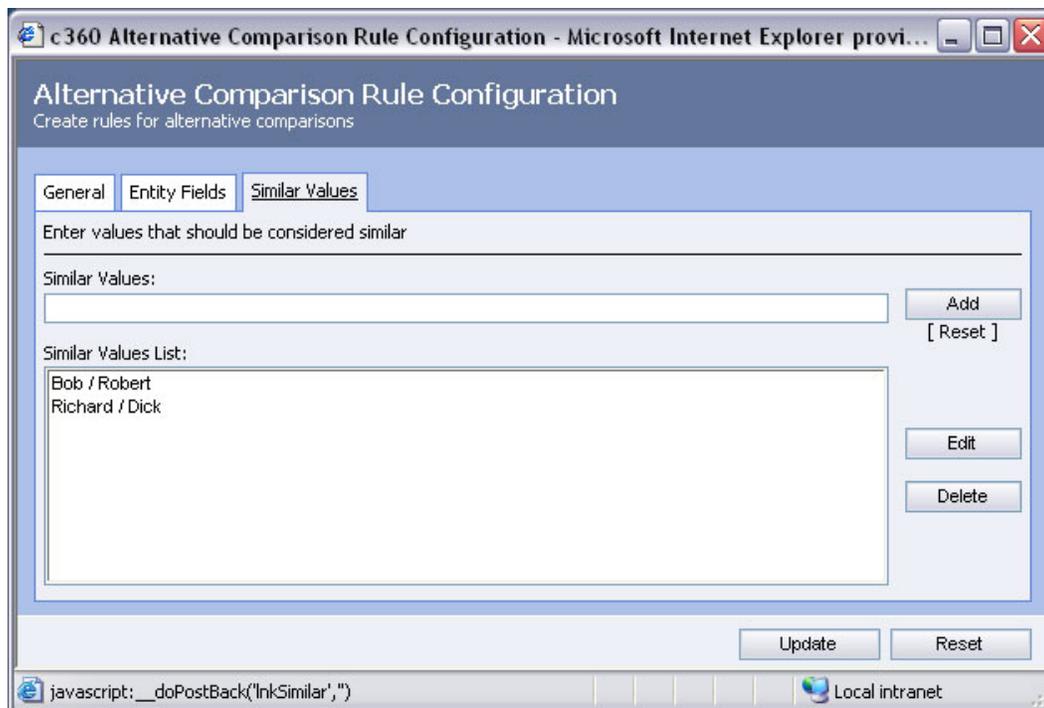
<input type="checkbox"/>	Lead Field	Contact Field	Position	Number of Characters
<input type="checkbox"/>	In Fields: <input type="text" value="First Name"/>	and <input type="text" value="First Name"/>	use the <input type="text" value="First"/>	<input type="text" value="3"/> characters
<input type="checkbox"/>	In Fields: <input type="text" value="Last Name"/>	and <input type="text" value="Last Name"/>	use the <input type="text" value="First"/>	<input type="text" value="3"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text" value="Entire Field"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text" value="First"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text" value="Soundex Code"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text"/>	<input type="text"/> characters
<input type="checkbox"/>	In Fields: <input type="text"/>	and <input type="text"/>	use the <input type="text"/>	<input type="text"/> characters

Add Row Delete Row

Update Reset

Done Local intranet

Up to five match codes can be created for individual (Lead and Contact) and organizational (Lead and Account) comparison. Match codes can compare entire fields, partial strings and sound matching



**c360 Alternative Comparison Rule Configuration** - Microsoft Internet Explorer provi...

Alternative Comparison Rule Configuration  
Create rules for alternative comparisons

General Entity Fields **Similar Values**

Enter values that should be considered similar

Similar Values:

Add [ Reset ]

Similar Values List:

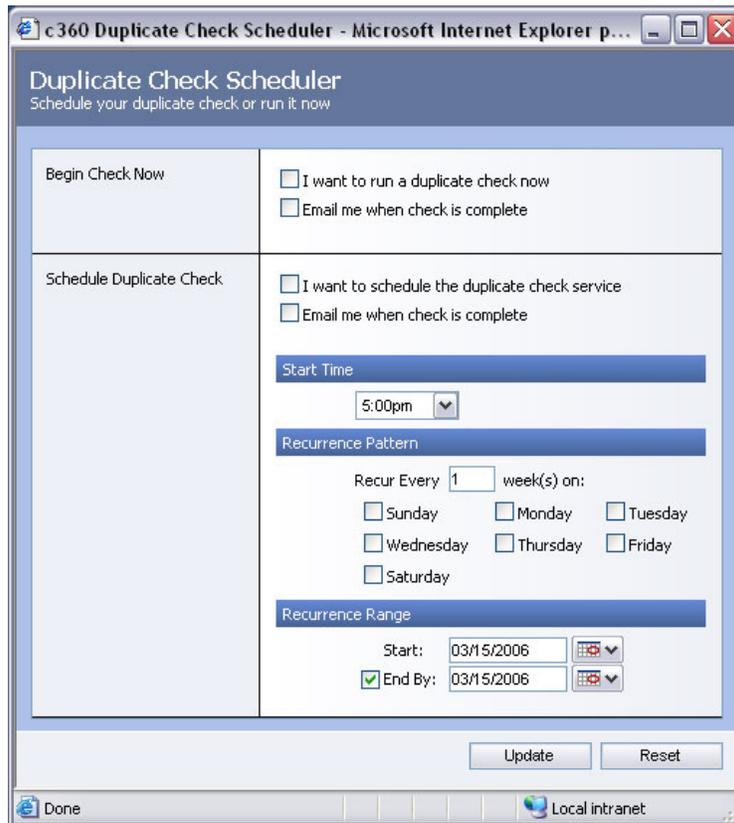
Bob / Robert  
Richard / Dick

Edit Delete

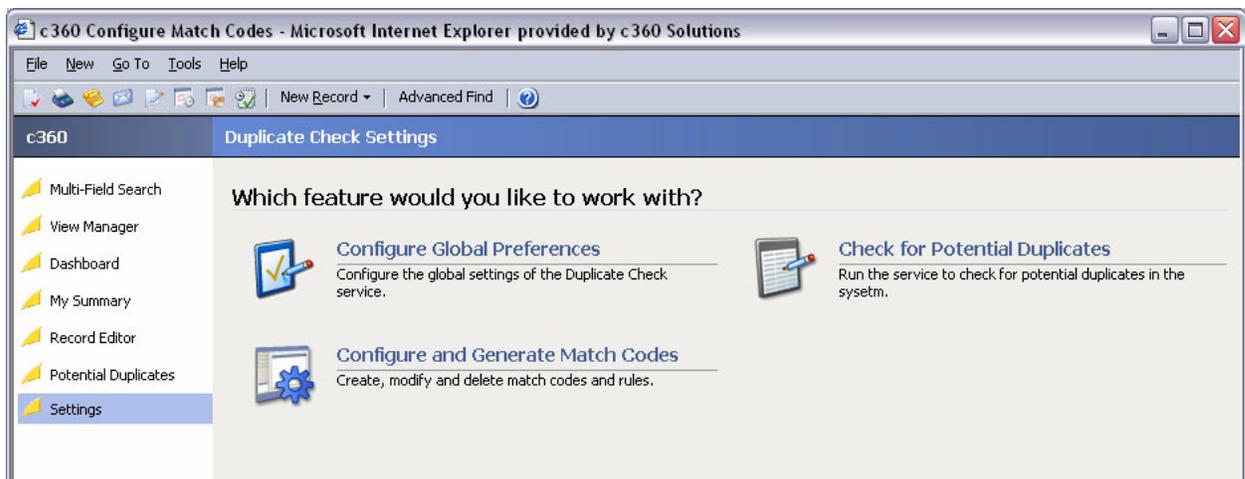
Update Reset

javascript: \_\_doPostBack('lnkSimilar','') Local intranet

Administrators can create alternative comparison rules so names like Bob and Robert or letters like e and é can be compared. These rules are configurable for language and cultural subtleties



*Duplicate Detection includes a scheduler to allow administrators to schedule recurring proactive checks for duplicate records*



*Like all c360 products, Duplicate Detection is fully configurable through user-friendly CRM administration screens*



### **Languages**

All c360 products are available in multiple languages and can be easily translated into additional languages by simply making changes to the label and caption values found in a separate .XML document. Each product's Installation and Configuration guide provides detail on making language modifications. All product downloads include language files for multiple languages.

### **Licensing**

The number of Core Productivity Pack licenses must equal or exceed the number of assigned user licenses or Core Productivity Pack will not function for any user. For example, a company that has purchased 25 Microsoft CRM licenses, but has only 11 of them assigned to users needs 11 Core Productivity Pack licenses.

### **Support, Upgrades and Enhancements**

The list price of Core Productivity Pack includes first year support, upgrades and enhancement per the c360 Solutions Software license agreement. After the first year, a support and enhancement plan can be purchased for 20% of the total cost of all Core Productivity Pack licenses.

### **Information**

For more information on c360 Summary and the Core Productivity Pack, contact your c360 reseller:

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